

EXPERIENCE

Technology consulting, specialized DOCSIS, HFC training and engineering, aimed at designing, developing, troubleshooting and manufacturing new products and systems.

The Volpe Firm, Inc., is involved in providing technology consulting services and products to cable and telecom operators & vendors World-wide. With 20 years of broadband cable and telecommunications industry experience specializing in DOCSIS, VoIP, video, IPTV, RF, and fiber optic transport. The founder of the Volpe Firm, Mr. Volpe was R&D Director for JDSU, a leading provider of optical products and test and measurement



solutions for the communications industry. Mr. Volpe was also the VP of Engineering & Technology at Sunrise Telecom where under his leadership the company brought five new platform products to market. Previously, Mr. Volpe worked with Filtronic Sigtek, Inc. (cable labs only approved equipment verification manufacture) as Director Technical Marketing & Sales, where he developed and drove the industry debut of a DOCSIS protocol analyzer. The first portable DOCSIS analyzer for the broadband industry capable of analyzing both the upstream and downstream DOCSIS signals. Up to that time he was Director of Engineering State College, PA and Santa Clara, CA and

Site Executive of Santa Clara, CA with C-COR Incorporated (now Arris) where he led engineering and telecommunications equipment development for all of the company's facilities.

A highly respected speaker and industry thought leader, Mr. Volpe is a frequent presenter at industry trade shows (SCTE EXPO), conferences and regional seminars. He has published numerous articles in worldwide trade journals and authored several white papers on DOCSIS protocol and VoIP test and analysis. Mr. Volpe lends his expertise to industry



associations and protocol bodies and is often sought out as an authority on DOCSIS, PacketCable, and VoIP. He holds patent number 7,885,195, "Test System With User Selectable Channel." His blog, bradyvolpe.com, is the industry's most comprehensive DOCSIS tutorial and is used by a major MSO for training and educating their workforce.

Mr. Volpe earned his master's degree in electrical engineering, graduating with Honors (4.0) from John Hopkins University Applied Physics Laboratory in 2004. He received his bachelor's degree in electrical engineering from the Pennsylvania State University. Throughout his studies, Mr. Volpe focused on advanced telecommunications.



SERVICES

The Volpe Firm's mission is to help our clients develop and launch their new products / services under optimized conditions of quality, cost, time to market and improve their industrial performance.

With 30 years of combined telecommunications experience specializing in DOCSIS, VoIP, video, IPTV, RF Design, Design for Human Factors, Technical Marketing, Capacity Planning and Fiber Optic Transport.

3000 Old Alabama Rd
Suite 119-434
Alpharetta, GA 30022
1.404.424.8202
www.volpefirm.com

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Volpe Firm